

Company consultation in a gas/water/heating company

The initial situation:

First appointment on 27.05.2008

Businessman Mr. Kobler explained his current situation to us as follows: in his gas/water/heating company, he must provide a very high level of customer service, including amongst other things a dust-free work site for bathroom modernisation and similar. He has continual problems in this respect, since his employees do not understand these expectations, and apply them partially, if at all. Nor do they work independently. The order book level is also very low. This results in repeated internal differences of opinion and tensions, which place considerable stress on the working environment.

Our task:

1. To find a suitable employees
2. To improve the order book and order volume – better utilisation
3. To improve the working climate

The consultation interview revealed the following problem points: orders, employees, customers, responsibility, implementation, decision, leadership, confidence, admission, success, abundance, courage, anxiety. In order to identify at which level a correction is necessary, I always carry out a corresponding scan. This is followed by corresponding development with QUANTEC® and also a brief general scan.

The resulting HealingSheet* was set for transmission for a period of 8 weeks.

* The QUANTEC® HealingSheet is a therapy program that contains all affirmations and remedies that are broadcasted to the client or the target. The HealingSheet is the result of an automated scan performed by QUANTEC®.

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Changes during this time:

Two employees resigned, and the cleaning lady was dismissed, which meant that Mr. Kobler became very unsettled. I explained to him that a “cleaning out of the system” had taken place. Room had been created for NEW employees. This pacified Mr. Kobler somewhat – his confidence was reviewed.

Second appointment on 31.07.2008

Development of the second HealingSheet, with the same task and a transmission period of 3 months. This HealingSheet was set in the developed form.

Changes by the end of 2008:

(Written by Mr. Kobler himself)

Due to the success vibrations, our company has obtained a lucrative order for the fitting out of a detached house from a single source. The order amount increased steadily, by over 200% from the beginning of the cooperation with Kraus & König until the end of 2008.

A new employee was appointed, who understands and supports the company philosophy. He decided on our company although he had to move to us here in Bavaria from the former East Germany. This employee is incredibly flexible, very technically competent, accepts responsibility and is very hard-working, so that he is ideally suitable for all the work we have on hand.

We have also taken on another employee who is undergoing training.

The order situation has improved significantly during this period, also due to the establishment of a large construction site, the modernisation of a detached house from a single source (order volume € 300,000.00) hereby restoring our liquidity.